CPO: Your First 100 Days

Day 01 • Define Stakeholder Value

- Identify key stakeholders to understand priorities and build relationships.
- Define the role procurement will play in the organization and deliver expected value.

Day 30 • Understand the Current State of the Procurement Organization’s Talent

- Evaluate the team’s job profiles and compensation levels.
- Build knowledge repositories both for employees to enhance training and update of FAQs for end users.
- Assess the current state of your organization’s value proposition.
- Review whether your existing procurement teams have the optimal mix of skills and roles to carry out the vision.